



**Northwest  
Certified  
Professional  
Yacht  
Brokers**



## National Yacht Brokers Certification Program

The Northwest Yacht Brokers Association leads the country with almost 100 members who have achieved the professional designation of CPYB. These NYBA members are to be commended for their dedication to their chosen profession and for taking the time and effort to earn Certified Professional Yacht Broker designation.

With the National Yacht Brokers Certification Program, boat sellers and buyers are now in a better position to select qualified, competent yacht brokers.

The National Yacht Broker Certification Program is a joint effort of the Yacht Brokers Association of America (YBAA), International Yacht Brokers Association (IYBA), Northwest Yacht Brokers Association (NYBA), California Yacht Brokers Association (CYBA), Boating Ontario Dealers, Gulf Coast Yacht Brokers Association (GCYBA) and the British Columbia Yacht Brokers Association (BCYBA).

In development since 1999, the yacht broker certification project objective is to set a performance baseline for professional yacht brokers nationwide. A program 'Design Team' of volunteers from the three associations worked with the National Occupational Competency Testing Institute to define the industry Body of Knowledge, which lists the key areas of performance skills and knowledge required to be a professional yacht broker. The team then crafted a certification exam, comprised of 151 questions, designed to be an objective measurement of a broker's knowledge.

As in many other industries, performance standards, professional training and recognition are essential tools to encourage and maintain aggressive performance goals and sound business practices. YBAA, IYBA, NYBA, CYBA, Boating Ontario Dealers, GCYBA and BCYBA each have had in place, for many years, association mandated codes of ethics which provide the minimum standards for ethical broker performance, and are mandatory for all brokers who desire membership in the organizations. The Yacht Broker Certification Program takes this process to a new level, providing a comprehensive method for qualifying eligible brokers who have the necessary experience, skills and know-how to be recognized as a Certified Professional Yacht Broker – CPYB.

You can locate NYBA's Certified Professional Yacht Brokers by the CPYB designation in the Northwest Yacht Brokers Association Membership Directory. You may obtain further information about the CPYB program by calling the NYBA office at 206-748-0012 or by browsing [www.cpyb.net](http://www.cpyb.net).

# Northwest CPYB Members

---

**Curt Bagley**

Bellhaven Yacht Sales & Charters  
700 Coho Way  
Bellingham, WA 98225

p: 360-733-6636  
c: 360-739-8005  
curt@bellhaven.net  
www.bellhaven.net

---

**Bob Berglund**

NW Yachtnet  
1717 Dock St  
Tacoma, WA 98402

p: 253-272-2858  
c: 360-701-2747  
bob@nwyachtnet.com  
www.nwyachtnet.com

---

**Kevin Blake**

Irwin Yacht Sales  
1001 Fairview Ave N, #1200  
Seattle, WA 98109

p: 206-632-2900  
c: 360-808-7120  
kevinb@irwinyachtsales.com  
www.irwinyachtsales.com

---

**Randy Buckell**

Emerald Pacific Yacht & Ship  
901 Fairview Ave N, #C170  
Seattle, WA 98109

p: 206-587-0660  
c: 206-954-2301  
randy@epyachts.com  
www.epyachts.com

---

**Dan Byrd**

Fairhaven Yacht Sales  
105 N First Street, #4 / P.O. Box 1531  
La Connor, WA 98257

c: 509-929-3535  
danbyrd39@gmail.com  
www.fairhavenyachtsales.com

---

**Dave Carleson**

Waterline Boats  
2400 Westlake Avenue North, #1  
Seattle, WA 98109

p: 206-282-0110  
c: 206-979-4433  
dave@waterlineboats.com  
www.waterlineboats.com

---

**Jeff Carson**

Marine Servicenter  
2442 Westlake Ave N  
Seattle, WA 98109

p: 206-323-2405  
c: 206-383-8618  
jeffcarson@marinesc.com  
www.marinesc.com

---

**Martha Comfort**

Chuck Hovey Yachts  
901 Fairview Ave N, #C-150  
Seattle, WA 98109

p: 206-624-1908  
c: 206-499-0910  
martha@chuckhoveyyachts.com  
www.chuckhoveyyachts.com

---

**Shawn Dunand**

Freedom Marine  
2300 Canoe Cove Rd.  
Sidney, BC V8L-3X9

p: 250-940-9060  
c: 250-661-0622  
shawn@boatingfreedom.com  
www.boatingfreedom.com

---

**Robert Fiala**

Hampton Yacht Group  
901 Fairview Ave N, #A150  
Seattle, WA 98109

p: 206-623-5200  
c: 425-765-7850  
robert@hamptonyachtgroup.com  
www.hamptonyachtgroup.com

---

**Lawrence Fronczek**

Specialty Yacht Sales  
1676 Duranleau St, #102  
Vancouver, BC V6H 3S4

p: 604-689-7491  
c: 604-830-3190  
lawrence@specialty-yachts.com  
www.specialtyyachts.com

---

**Mark Gilbert**

Nordhavn Yachts Northwest  
2601 W Marina Pl, #S  
Seattle, WA 98199

p: 206-223-3624  
c: 206-300-1325  
mark.gilbert@nordhavn.com  
www.nordhavn.com

---

**Tom Gilbert**

Cap Sante Yacht Sales  
1019 Q Ave, #G  
Anacortes, WA 98221

p: 360-202-3400  
tom@capsanteyachts.com  
www.capsanteyachtsales.com

---

**Paul Groesbeck**

Alexander Marine USA  
1001 Fairview Ave. N, #1400  
Seattle, WA 98109

p: 206-344-8566  
c: 425-829-3551  
paul@alexandermarineusa.com  
www.alexandermarineusa.com

---

**Patrick Harrigan**

Marine Servicenter  
700 28th Street  
Anacortes, WA 98221

p: 360-293-9521  
c: 360-982-8682  
patrick@marinesc.com  
www.marinesc.com

---

**Scott Hauck**

Hampton Yacht Group  
901 Fairview Ave North, #A-150  
Seattle, WA 98109

p: 206-623-5200  
c: 206-931-2660  
robh@harboret.com  
www.hamptonyachtgroup.com

---

**Robert Heay**

Robert Heay's Port Orchard Yacht Sales  
555 Bay Street  
Port Orchard, WA 98366

p: 360-876-4584  
robh@harboret.com  
www.yachtworld.com/poys

---

**Ryan Helling**

Swiftsure Yachts  
2500 Westlake Avenue North, #F  
Seattle, WA 98109

p: 206-378-1110  
c: 253-229-4146  
ryan@swiftsureyachts.com  
www.swiftsureyachts.com

---

**Tim Hoving**

NW Explorations  
2623 South Harbor Loop  
Bellingham, WA 98225

p: 360-676-1248  
c: 360-961-0228  
thoving@nwexplorations.com  
www.nwexplorations.com

---

**Brian Huse**

Fraser Yacht Sales  
1818 Maritime Mews  
Vancouver, BC V6H 3X2

p: 604-734-3344  
c: 250-516-4393  
brian@fraseryachtsales.com  
www.fraseryachtsales.com

---

**Paul Jenkins**

Elliott Bay Yacht Sales  
2601 W. Marina Pl, #D  
Seattle, WA 98199

p: 206-285-9563  
f: 206-793-3529  
info@elliottbayyachtsales.com  
www.elliottbayyachtsales.com

---

**Ben Johnson**

Hampton Yacht Group  
901 Fairview Avenue North, #A150  
Seattle, WA 98109

p: 206-623-5200  
c: 425-508-3101  
ben@hamptonyachtgroup.com  
www.hamptonyachtgroup.com

---

**Timothy Jorgeson**

Marine Servicer  
2442 Westlake Ave N  
Seattle, WA 98109

p: 206-323-2405  
c: 206-276-5079  
tim@marinesc.com  
www.marinesc.com

---

**Art Kaplan**

LaConner Yacht Sales  
P.O. Box 680  
LaConner, WA 98225

p: 360-466-3300  
c: 360-708-6609  
yachts@cnw.com  
www.laconneryachtsales.com

---

**Brian Kell**

Grand Yachts  
1535 Coal Harbour Quay  
Vancouver, BC V6G 3E7

p: 604-687-8943  
f: 604-687-8948  
bkell@grandyachts.com  
www.grandyachts.com

---

**Patrick Kelley**

Silver Seas Yachts  
901 Fairview Ave N, #C155  
Seattle, WA 98109

p: 206-508-4458  
c: 206-683-6492  
pat@blackfishusa.com  
www.silverseeyachts.com

---

**Dave King**

Bellhaven Yacht Sales & Charters  
700 Coho Way  
Bellingham, WA 98225

p: 360-733-6636  
c: 253-509-3819  
dave@bellhaven.net  
www.bellhaven.net

---

**Kurt Kingman**

NW Yachtnet  
1717 Dock Street  
Tacoma, WA 98402

p: 888-641-5901  
c: 360-791-5333  
kurt@nwychtnet.com  
www.nwychtnet.com

---

**Wes Koenig**

San Juan Sailing and Yachting  
2615 S Harbor Loop, #1  
Bellingham, WA 98225

p: 360-671-4300  
c: 360-201-2459  
wes@sanjuansailing.com  
www.sanjuansailing.com

---

**Brian Krantz**

Inside Passage Yacht Sales  
409th 30th St.  
Anacortes, WA 98221

p: 360-468-4997  
c: 360-298-1111  
brian@ipysales.com  
www.ipysales.com

---

**Dan Krier**

Marine Servicenter  
2442 Westlake Ave North  
Seattle, WA 98109

p: 206-323-2405  
c: 206-369-3348  
dan@marinesc.com  
www.marinesc.com

---

**Michael Locatell**

Discovery Yachts  
1500 Westlake Avenue North, #102  
Seattle, WA 98109

p: 206-285-1096  
c: 206-459-0880  
mlocatell@aol.com  
www.discoveryyachts.net

---

**Matt Maynard**

Irwin Yacht Sales  
1001 Fairview Avenue North, #1200  
Seattle, WA 98109

p: 206-632-2900  
c: 206-914-9271  
matt@irwinyachtsales.com  
www.irwinyachtsales.com

---

**Peter McGonagle**

Swiftsure Yachts  
2500 Westlake Avenue North, #F  
Seattle, WA 98109

p: 206-378-1110  
c: 206-618-8236  
pete@swiftsureyachts.com  
www.swiftsureyachts.com

---

**Jeff Merrill**

Jeff Merrill Yacht Sales  
3010 Old Ranch Parkway, #440  
Seal Beach, CA 90740

p: 949-355-4950  
jeff.merrill@jmys.com  
www.jmys.com

---

**Marcie Miles**

LaConner Yacht Sales  
611 N. Dunlap Street / P.O. Box 680  
LaConner, WA 98257

p: 360-466-3300  
c: 360-708-6606  
yachts@cnw.com  
www.laconneryachtsales.com

---

**Dana Motlik**

NW Yachtnet  
1717 Dock Street  
Tacoma, WA 98402

p: 253-272-2858  
c: 253-732-7342  
dana@nwyachtnet.com  
www.nwyachtnet.com

---

**Greg Mustari**

Cap Sante Yacht Sales  
1019 "Q" Avenue, #G  
Anacortes, WA 98221

c: 360-507-9999  
gregmustari@comcast.net  
www.capsanteyachts.com

---

**Marvin Nielson**

Premiere Yachts  
2500 Westlake Ave N, #H  
Seattle, WA 98109

p: 206-708-7002  
c: 206-434-9035  
marvin@premiereyachts.com  
www.premiereyachts.com

---

**Matt Palmer**

NW Yachtnet  
1717 Dock Street  
Tacoma, WA 98402

p: 253-272-2858  
c: 253-310-7162  
matt@nwyachtnet.com  
www.nwyachtnet.com

---

**Tori Parrott**

Signature Yachts  
2476 Westlake Avenue N., #101  
Seattle, WA 98109

p: 206-284-9004  
c: 206-618-0197  
tori@signature-yachts.com  
www.signature-yachts.com

---

**Vincent Petrella**

CPYB – YBAA  
105 Eastern Ave, #104  
Annapolis, MD 21403

p: 410-940-6345  
c: 860-205-9205  
adpowell@capitalcityyachts.com  
www.capitalcityyachts.com

---

**Bob Pistay**

JK3 Nautical Enterprises  
1500 Westlake Ave N., #112  
Seattle, WA 98109

p: 206-285-6200  
c: 206-499-0531  
bob@jk3yachts.com  
www.jk3yachts.com

---

**Alan Powell**

Capital City Yacht Sales  
611 Columbia Street NW  
Olympia, WA 98501

p: 360-352-2007  
c: 360-791-7760  
adpowell@capitalcityyachts.com  
www.capitalcityyachts.com

---

**Ray Prokorym**

Alexander Marine USA  
1001 Fairview Ave N, #1400  
Seattle, WA 98109

p: 206-344-8566  
c: 425-327-0994  
ray@alexandermarineusa.com  
www.alexandermarineusa.com

---

**Bruce Ramon**

Wolfe Marine Sales  
PO Box 13307  
Burton, WA 98013

p: 206-633-0701  
c: 206-949-6209  
bruce@wolfmarine.com  
www.wolfmarine.com

---

**Russ Reed**

Hebert Yacht Sales  
11014 19th Ave. SE., #8  
Everett, WA 98208

c: 425-501-1504  
russ.reed@comcast.net  
www.hebertyachts.com

---



**Nancy Rink**

AAA Yacht Finders  
2415 "T" Ave, #3  
Anacortes, WA 98221

p: 360-299-2628  
c: 360-913-0186  
yachtfinder@outlook.com  
www.findyachts.com

---

**Amy Ripley-Thornton**

BananaBelt Boats  
2919 "V" Ave  
Anacortes, WA 98221

p: 360-588-9208  
c: 360-202-4656  
amy@bananabeltboats.com  
www.bananabeltboats.com

---

**Robbie Robinson**

Signature Yachts  
2476 Westlake Ave N, #101  
Seattle, WA 98109

p: 206-284-9004  
c: 206-390-5933  
service@signature-yachts.com  
www.signature-yachts.com

---

**Bob Ross**

Sail Northwest  
7001 Seaview Ave NW, #140  
Seattle, WA 98117

p: 206-286-1004  
c: 206-979-3291  
bob@sailnorthwest.com  
www.sailnorthwest.com

---

**Roderick Roy**

SeaNet Company  
2801 W. Coast Hwy.  
Newport Beach, CA 92663

p: 425-736-4867  
roderickr@seanetco.com  
www.seanetco.com

---

**Steve Scruggs**

Expedition Yacht Sales  
9642 Padilla Heights Road, #A113  
Anacortes, WA 98221

p: 206-321-2164  
c: 206-930-6139  
steve@americantugs.com  
www.expeditionyachtsales.com

---

**Rick Shane**

Signature Yachts  
2476 Westlake Ave N, #101  
Seattle, WA 98109

p: 206-284-9004  
c: 206-459-3852  
rick@signature-yachts.com  
www.signature-yachts.com

---

**Steven Shull**

NW Yachtnet  
1717 Dock St.  
Tacoma, WA 98402

p: 253-549-2010  
c: 253-677-8950  
steven@nwyachtnet.com  
www.nwyachtnet.com

---

**Jason Smith**

Alexander Marine USA  
1001 Fairview Ave N, #1400  
Seattle, WA 98109

p: 206-344-8566  
c: 206-331-2523  
jason@alexandermarineusa.com  
www.alexandermarineusa.com

---

**Martin Snyder**

Premiere Yachts  
2500 Westlake Ave N, #H  
Seattle, WA 98109

p: 206-708-7002  
c: 206-423-1302  
martin@premiereyachts.com  
www.premiereyachts.com

---

**Curtis Stokes**

Curtis Stokes and Assoc.  
1323 SE 17th St, #168  
Ft. Lauderdale, FL 33316

p: 954-684-0218  
curtis@curtisstokes.net  
www.curtisstokes.net

---

**Brian Taylor**

Selene Yachts Northwest  
2046 Westlake Avenue North, #105  
Seattle, WA 98109

p: 206-352-3803  
c: 206-819-9984  
brian@selenenw.com  
www.selenenw.com

---

**Steve Thoreson**

Lake Union Sea Ray  
3201 Fairview Ave. E  
Seattle, WA 98102

p: 206-284-3800  
c: 206-947-8263  
s.thoreson@lakeunionsearay.com  
www.lakeunionsearay.com

---

**Matthew Thornton**

BananaBelt Boats  
2919 "V" Avenue  
Anacortes, WA 98221

p: 360-588-9208  
c: 360-202-4655  
sales@bananabeltboats.com  
www.bananabeltboats.com

---

**Jerry Todd**

Alexander Marine USA  
1001 Fairview Avenue N, #1400  
Seattle, WA 98109

p: 206-344-8566  
c: 206-963-6543  
jerry@alexandermarineusa.com  
www.alexandermarineusa.com

---

**Richard Torgan**

Irwin Yacht Sales  
1001 Fairview Avenue North, #1200  
Seattle, WA 98109

p: 206-632-2900  
c: 206-251-9561  
rich@irwinyachtsales.com  
www.irwinyachtsales.com

---

**Andrew Trueblood**

Ocean Trawler Yachts  
1001 Fairview Ave N, #1300  
Seattle, WA 98109

p: 206-659-0710  
c: 206-931-1070  
andrew@oceantrawler-yachts.com  
www.oceantrawler-yachts.com

---

**Wes Vermeulen**

West Bay Shipyards  
8295 River Rd  
Delta, BC V4G 1B4

p: 604-946-6226  
c: 604-880-4722  
wes@west-bay.com  
www.west-bay.com

---

**Harry Walp**

Stan Miller Yachts  
2292 West Commodore Way, #100  
Seattle, WA 98199

p: 206-352-0118  
c: 425-985-4843  
harry@stanmiller.com  
www.stanmilleryachts.com

---

**Larry Webb**

Royal Marine Yacht Sales  
50 NE Tomahawk Island Drive  
Portland, OR 97217

p: 877-261-9619  
c: 503-519-4238  
info@royalmarinesales.com  
www.royalmarinesales.com

---

**Jacob Wetzberger**

Lake Union Sea Ray  
3201 Fairview Ave East  
Seattle, WA 98102

p: 206-284-3800  
c: 970-819-2293  
jwetzberger@lakeunionsearay.com  
www.lakeunionsearay.com

---

**Peter Whiting**

Seattle Yachts  
7001 Seaview Ave NW, #150  
Seattle, WA 98117

p: 844-692-2487  
c: 360-317-7456  
peter@seattleyachts.com  
www.seattleyachts.com

---

**Sandy Williamson**

Word Yachts  
16809 Lakeside Drive  
Spanaway, WA 98387

p: 888-387-1963  
c: 253-376-8273  
sandy@wordyachts.com  
www.wordyachts.com

---

**Tony Witek**

Emerald PacificYacht and Ship  
901 Fairview Ave N, #C170  
Seattle, WA 98109

p: 206-587-0660  
c: 206-890-7410  
tony@epyachts.com  
www.emerald-pacific-yachts.com

---

**Dan Wood**

Crow's Nest Yacht Sales  
809 Fairview Place North, #150  
Seattle, WA 98109

p: 206-625-1580  
c: 206-719-1800  
dwood@crowsnestyachts.com  
www.crowsnestyachts.com

---

**Don Young**

Freedom Marine  
100 – 510 Nicola Street  
Vancouver, BC V6G 3J7

p: 604-609-0985  
c: 604-219-1395  
don@boatingfreedom.com  
www.boatingfreedom.com

---

**J.R. Yuse**

Hampton Yacht Group  
901 Fairview Ave N, #A150  
Seattle, WA 98109

p: 206-623-5200  
c: 206-679-7983  
jr@hamptonyachtgroup.com  
www.hamptonyachtgroup.com

---

# Certified Professional Yacht Brokers

Yacht Sales Professionals – (brokers, dealers, salespeople) nationwide have a benchmark for measuring their skills, abilities and performance, while enhancing their marketing value. Boat sellers and buyers are in a better position to select qualified, competent sales professionals with confidence and trust. The Certified Professional Yacht Broker (CPYB) program has made this dream a reality.



**You DO have a choice!**